RELEVANT WORK EXPERIENCE

To *In progress*From **2022**

Management consultant in BIP, in the Media, Entertainment, Telco and Sport business unit with projects in IoT, AI, Cloud and M&A

To **2022** From **2021** Founder and head of business development of a tech startup in the student rental sector based on blockchain technology

To **2020** From **2019** Marketing intern aiming at evaluating products and pricing strategies via suggested KPIs, providing digita solutions and business expansion

KEY ACTIVITES



Stakeholders and Market Analysis

Define project steps with stakeholders, conduct analysis to identify trends and opportunities, assess technological innovations and commercial offers



Project Coordination

PM activities such as budget monitoring, organize and *lead* staff technical and business *meetings*, prepare *follow up* on action plans, define *expected goals*



Reporting and Performance Monitoring:

Analyze and forecast project KPIs, align departments manage dependencies, performance reporting managing relationships and assist in drafting offers

HARD SKILLS

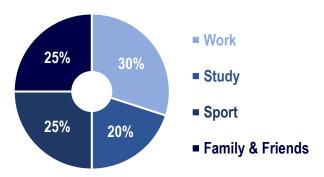
- MS Office Suite (advanced)
- ServiceNow PPM (intermediate)
- Jira (basic)

- R/R studio (basic
- Power BI (basic)
- Figma (basic)



LANGUAGES Italian French English Dutch* Spanish* *no certification

HOW I SPEND MY TIME



EDUCATION



MSc in Innovation and Digital Entrepreneurship

From 2021 to 2023 – 4.0 GPA (cum laude) at Catholic University of Sacred Heart (CR)



BSc in Economics and Management

From 2018 to 2021 – 3.6 GPA at Catholic University of Sacred Heart (MI) (From 2017 to 2018 at RUG Groningen – NL,



Diploma di maturità

From 2012 to 2017 at Liceo Classico XXVI Febbraio (AO)



Diplôme du Baccalauréat (ESABAC)

From 2012 to 2017 at Liceo Classico XXVI Febbraio (AO)

SKILLS ACQUIRED

- Curiosity is what characterize me the most: I'm a motivated person, who can deal with new environments
- I am a fast learner, enjoying challenging myself with the task at hand
- Predisposition for time management, giving good results both in a team and independently
- I have developed emotional intelligence, managing my own emotions and those of my colleagues to use emotional informatio to guide thinking and behavior for the benefit of the entire team

uthorize the processing of personal data contained in my curriculum vitae based on art. 13 of Legislative Decree 196/2003 and art. 13 of EU Regulation 2016/679 relating to the protection of individuals with regard to the processing of personal